CSPA-NYS 2020: A Roadmap to Continued Success

A look at the 2017-2020 CSPA-NYS Strategic Plan



CSPA-NYS Mission & Vision

Mission:

The College Student Personnel Association of New York State, Inc. is a comprehensive professional student affairs organization. We are dedicated to fostering the development of our members; a diverse community of educators, students and scholars within higher education.

Vision:

CSPA-NYS provides exceptional professional development programs and networking opportunities for graduate students, new professionals and mid-level managers in higher education in New York State, and strategically partners with a number of resources to deliver on this promise. Strategic partners and resources include senior student affairs leaders, faculty in higher education, prior CSPA-NYS Board members, business leaders, companies, and other student affairs related organizations.



CSPA-NYS 2020 Timeline

CSPA – NYS 2020 Task Force convened

Stakeholder focus group conference calls conducted Executive Board participated in SP exercises during June Retreat at SUNY FIT Action steps were developed to accomplished strategic initiatives

The Executive Board provided feedback CSPA-NYS 2020 Adopted on October 13, 2017



Executive Board engaged in SWAT analysis activity at February Retreat in Corning, NY Data from program assessments was reviewed and a budget analysis was conducted Task force developed strategic priorities and initiatives based on gathered data Key performance indicators were created, along with budget priorities for action items Final revisions discussed and implemented



CSPA-NYS 2020

Five Strategic Priorities:

- Constituent Engagement Focuses on enhancing engagement of CSPA-NYS' multifaceted constituent groups
- 2. Association Communication & Identity Focuses on strengthening the Association's communication practices and improving brand recognition
- 3. Excellence in Professional Development Focuses on providing exceptional professional development opportunities for members
- 4. Diversity & Inclusion Focuses on becoming a more diverse and inclusive organization
- 5. Organizational Excellence Focuses on improving the functionality and intentionality of the Association to maximize efficiency



Strategic Initiative 1.1 - CSPA-NYS will create and disseminate content through its communication channels that advances the Association's mission and vision

Action Step 1.1.1 - Create opportunities for engagement with Association partners (i.e. Faculty, SSAOs, and Educational Partners)

Action Step 1.1.2 - Utilize CSPA-NYS communication channels to highlight campaigns or organizations that are consistent with the Association's inclusion statement



Strategic Initiative 1.2 - CSPA-NYS will develop and operationalize a new member recruitment plan

Action Step 1.2.1 - Develop a timeline and plan for new member recruitment efforts

Action Step 1.2.2 - Develop new marketing materials for recruitment initiatives

Action Step 1.2.3 - Develop a member recruitment incentive for current members

Action Step 1.2.4 - Establish new member welcome package

Action Step 1.2.5 - Develop and send letters to new professionals in the state

Action Step 1.2.6 - Perform cost analysis of annual recruitment program for maintenance effort



Strategic Initiative 1.3 - CSPA-NYS will assess current membership fee structure and benefits

Action Step 1.3.1 - Review and assess current membership fee structure

Action Step 1.3.2 - Explore development and implementation of group discounts for multiple memberships from the same institution

Action Step 1.3.3 - Develop means of communicating membership benefits based on results of previous assessments/changes to fee structure

Action Step 1.3.4 - Explore graduate program memberships



Strategic Initiative 1.4 - CSPA-NYS will increase mid-level manager opportunities for professional development and engagement in the Association

Action Step 1.4.1 - Develop targeted marketing plan and materials for Mid-Level Managers that highlights specific opportunities Action Step 1.4.2 - Develop and send letter to Senior Student Affairs Officers to encourage support for Mid-Level Managers professional development



Action Step 1.4.3 - Seek out and collect data on Mid-Level Managers expertise for engagement as presenters at Association professional development programs Action Step 1.4.4 – Seek out and collect Mid-Level Managers' expertise for engagement in a potential speaker showcase available to members

Strategic Initiative 1.5 - CSPA-NYS will enhance member interaction, satisfaction, and engagement

Action Step 1.5.1 - Develop and implement member tutorial on Membership Works Action Step 1.5.2 - Develop opportunities for member engagement on social media and other platforms

Action Step 1.5.3 - Create exit/renewal surveys to collect data on member satisfaction and dissatisfaction

Action Step 1.5.4 - Develop and implement regular membership feature/highlights

Action Step 1.5.5 - Develop and implement Executive Board member spotlight Action Step 1.5.6 - Review the ways in which the Association seeks out and utilizes volunteers and how those volunteers are recognized for their commitment

Action Step 1.5.7 – Develop recruitment efforts that are reflective of diverse geographic/regional areas and functional areas within Higher Education in New York State



Strategic Priority 2: Association Communication & Identity

Strategic Initiative 2.1 - CSPA-NYS will enhance communication practices and increase brand recognition

Action Step 2.1.1 - Maintain a consistent communication schedule

Action Step 2.1.2 - Create and implement communication plans for all CSPA-NYS initiatives

Action Step 2.1.3 - Create standards for the timely removal of past members from contact lists

Action Step 2.1.4 - Create a process for communication with Association Partners (i.e. Faculty, SSAOs, Educational Partners)

Action Step 2.1.5 Implement a social media
team to review and respond
to content on Association
social media platforms in a
timely manner

Action Step 2.1.6 - Explore use of social media communities for virtual idea sharing



Strategic Priority 2: Association Communication & Identity

Strategic Initiative 2.2 - CSPA-NYS will maintain and promote a recognizable, professional brand

Action Step 2.2.1 - Conduct a review and update of the communications manual on branding standards and develop a quick guide for other stakeholders

Action Step 2.2.2 - Train all board members on brand standards

Action Step 2.2.3 - Train all Annual Conference committee chairs and professional development chairs on brand standards

Action Step 2.2.4 - Explore increased access to design software

Action Step 2.2.5 - Explore engagement of contracted graphic designer

Action Step 2.2.6 - Increase inventory of CSPA-NYS related photographs that can be used in electronic communications



Action Step 2.2.7 - Explore opportunities to purchase nametags and business cards for Executive Board members

Action Step 2.2.8 - Utilize CSPA-NYS communication and brand standards when communicating on behalf of the Association

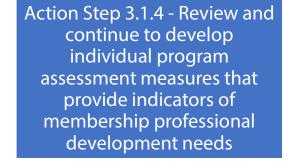
Action Step 2.2.9 - Explore the sale of CSPA-NYS branded merchandise

Strategic Priority 3: Excellence in Professional Development

Strategic Initiative 3.1 - CSPA-NYS will develop an outcomes-driven plan for the development and delivery of intentional professional development offerings

Action Step 3.1.1 - Develop more purposeful alignment between conference and other professional development offerings Action Step 3.1.2 -Evaluate and benchmark comparable competency frameworks that other professional organizations utilize

Action Step 3.1.3 - Adopt and utilize a competency framework for professional development offerings



Action Step 3.1.5 - Continue to evaluate professional development offerings to ensure that identified membership needs are being met



Strategic Priority 3: Excellence in Professional Development

Strategic Initiative 3.2 - CSPA-NYS will develop purposeful partnerships that enhance educational opportunities for our members

Action Step 3.2.1 - Develop relationship and means of communication with State department of Higher Education and SUNY Central about New York State specific issues

Action Step 3.2.2 - Explore opportunities to partner or cross promote state events (PA, NJ, VT, MA or Ontario/Quebec) with states/provinces that border NYS with an eye toward building relationships

Action Step 3.2.3 - Conduct an audit and develop a contact list of other higher education-related professional development groups (i.e. functional area related, higher education private institution consortiums) within New York State in order to explore potential partnerships



Action Step 3.2.4 - Cultivate partnerships with Senior Student Affairs Officers by inviting them to present, to utilize their campuses for professional development events, and to serve as mentors to members

Action Step 3.2.5 - Further cultivate partnerships with higher education and student affairs graduate programs, specifically with Chairs of such programs

Strategic Priority 3: Excellence in Professional Development

Strategic Initiative 3.3 - CSPA-NYS will become a central resource for professional development and education across New York State

Action Step 3.3.1 - Develop a clearinghouse for identifying speakers, experts, vendors in New York State

Action Step 3.3.2 - Explore and implement access to digital modes of professional development

Action Step 3.3.3 - Explore and create means of "storing" or archiving resources

Action Step 3.3.4 - Respond to and provide information/training on state specific issues and current events that affect higher education Action Step 3.3.5 - Critically reflect on current professional development offerings and create new offerings when needed to ensure membership needs met within framework developed

Action Step 3.3.6 - Explore the development of a practitioner publication, driven by member submissions



Action Step 3.3.7 - Enhance awareness of and submissions to the New York State Journal of Student Affairs Action Step 3.3.8 - Evaluate effectiveness of the scheduling and format of and opportunities for growth of annual conference

Strategic Priority 4: Diversity & Inclusion

Strategic Initiative 4.1 - CSPA-NYS will define its commitment to diversity and inclusion as an Association

Action Step 4.1.1 Review and revise CSPANYS Diversity and
Inclusion Statement

Action Step 4.1.2 Adopt operational
standards that assist in
meeting commitment to
diversity and inclusion



Strategic Priority 4: Diversity & Inclusion

Strategic Initiative 4.2 - CSPA-NYS will evaluate all association materials, communications, programs and practices to ensure inclusiveness

Action Step 4.2.1 - Review and revise membership and recruitment materials

Action Step 4.2.2 - Review and revise website to reflect the diversity and inclusiveness of the Association



Action Step 4.2.3 - Review and revise the
Association's assessment practices to ensure they utilize language that is inclusive of the diversity of the Association

Action Step 4.2.4 - Review and establish an inclusive board recruitment process, including targeted recruitment strategies

Strategic Priority 4: Diversity & Inclusion

Strategic Initiative 4.3 - CSPA-NYS will develop and implement inclusive strategic recruitment efforts

Action Step 4.3.1 Identify affinity groups
and partner organizations
that will increase CSPANYS' diversity and
inclusion

Action Step 4.3.2 -Strategically partner with affinity groups and other organizations to attract and retain a more diverse membership Action Step 4.3.3 Develop and implement
targeted recruitment
strategies to increase
diversity and inclusion of
general membership

Action Step 4.3.4 - Explore and consider establishing CSPA-NYS member liaisons to diverse groups/organizations Action Step 4.3.5 - Review current membership data and identify targeted recruitment areas that would advance the Association's diversity and inclusion membership

Action Step 4.3.6 -Create an annual recruitment plan



Action Step 4.3.7 Establish annual
evaluation process to
assess recruitment
efforts

Action Step 4.3.8 -Implement recruitment plan

Strategic Initiative 5.1 - CSPA-NYS will improve the effectiveness of the E-board, in individual positions and as a unit

Action Step 5.1.1 - Create and implement onboarding process for new/changing E-board members

Action Step 5.1.2 - Review current standing committee structure for effectiveness and necessity

Action Step 5.1.3 - Develop board expectations for individual positions and the group as a whole

Action Step 5.1.4 - Assess annually the effectiveness of the board in achieving overall efficacy and job/board expectations

Action Step 5.1.5 - Explore standardized position reports and association annual report format



Strategic Initiative 5.2 - Collect and use data to make informed decisions regarding direction of CSPA-NYS

Action Step 5.2.1 - Determine annual assessment philosophy and strategy (including what, why, and how the data is being used) that the Board will utilize to inform decisions

Action Step 5.2.2 - Explore appropriate oversight of assessment practices within the Association



Action Step 5.2.3 - Develop a report to membership regarding annual assessment

Strategic Initiative 5.3 - Design practices and procedures to ensure responsible financial stewardship

Action Step 5.3.1 - Establish financial procedures for CSPA-NYS

Action Step 5.3.2 - Determine budgetary approach, including use of surplus funds



Action Step 5.3.3 - Explore best practices of sharing financial information with membership

Strategic Initiative 5.4 - Enhance the fairness and transparency of the elections and appointments process

> Action Step 5.4.1 - Create an adhoc committee to review current process (including nomination questions) and make recommendations for improvements

Action Step 5.4.2 - Develop materials for nominees/candidates to more fully understand the commitment (time, money, etc.)





Strategic Initiative 5.5 - Improve CSPA-NYS' utilization of technology for overall effectiveness

Action Step 5.5.1 - Explore tools to enhance effectiveness of board communication for meetings/ongoing projects

Action Step 5.5.2 - Create a standardized practice that ensures security and confidentiality of financial and elections information



Action Step 5.5.3 - Create a standardized practice related to transitioning technology access (i.e. Google Drive/Email Accounts)

Questions

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